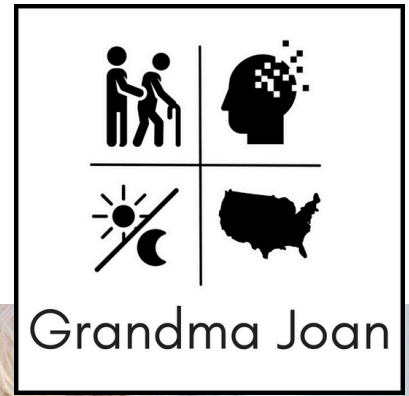


THE LEADING NAME IN LIVE-IN CARE STAFFING



WHO WE ARE

Grandma Joan is a nationwide live-in care staffing service. Since 2010, we have helped staff over \$20,000,000 of direct hire, live-in care payroll with our clients. We are the nation's live-in care experts, trusted by eldercare attorneys, geriatric care managers, and senior advisors across the USA.

HOW WE HELP REFERRERS

Grandma Joan helps referral sources add value to their solutions portfolio for clients who want to stay home and need full-time memory care and/or intermittent help with their ADLs.

We have been helping referral sources look good for almost 15 years!

ABOUT GRANDMA JOAN

- Nationwide, award winning, live-in care staffing since 2010.
- BBB Accredited with an A+ Rating.
- Ranked in the Top 3% of companies that service the senior care marketplace in the US and Canada, for client satisfaction by SeniorAdvisor.com
- Proud members of the Alzheimer Foundation of America®.
- Honored in 2023 with the Aging Life Care Association's coveted "Outstanding Corporate Partner Award" (ALCA).
- The company is named after the founder's mother, Joan Petroski, an RN for over 60 years who retired in 2019 at the age of 84!

Grandma Joan: Live-in Care Consulting & Recruiting FAQs

Core Service: Grandma Joan helps families find and screen professional live-in caregivers to consider hiring as household employees for full-time, long-term live-in positions. We conduct a client-specific, nationwide search, similar to headhunters, and present them with the top applicants to interview. The family interviews candidates and hires their favorite. Once hired, our service with the client is complete. We provide no oversight, management, or fill-ins. We refer clients to other professionals as needed.

Screening Performed: Includes four interviews, a social security trace, a 15-year background check (county/state/national), a 10-panel drug test, and reference checks from their previous household employers/care business employers.

Service Area: Continental US excluding IL, NJ, NV, OR, UT, and WV.

Care Needs: Non-medical home care. ADLs / memory-care and companionship.

Caregiver Cost: This varies by the client's terms and location but typically ranges from \$8.5k to \$14k monthly. Those figures include all payroll taxes, payroll service, and the cost of workers' compensation insurance for liability protection. Costs are higher in NY and CA.

Our Fees: We charge an application fee to launch a search and a one-time recruiter fee upon the client hiring a candidate we recruited for them. Contact us for details.

Timetable: Typically, the whole process takes 2-4 weeks from signing with us to the start date of their live-in. If under a time crunch, the client may be able to request an Expedited Search (for a fee), cutting the time range in half to just 1-2 weeks.

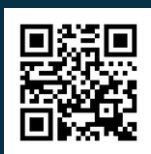
Term: No term commitments are required between the family and the live-in (except in MA), making it ideal for unknown timeframes.

Fill-ins / Respite: Clients can coordinate services with their local home care agency.

Replacements: If the family wants a replacement search done, we will do it under the terms of their agreement. Typically its for a nominal fee if within 18 months. They can contact us for details.

Limitations: Not suitable for individuals requiring constant supervision, or who require frequent overnight assistance.

REFERRAL



CONSULT



MORE DETAILS



ESTIMATE



Legal: Grandma Joan offers consulting and 3rd party recruiter services to household employers. We do not employ or co-employ any live-in. Our client is the employer. All pay rates, services, and schedules are determined between the household employer and the employee. Our consulting service is provided for general informational and educational purposes only and is not a substitute for legal advice. Accordingly, before taking any actions based upon such information, we encourage clients to consult with the appropriate legal professionals. Our recruiting services are available to clients from all states except for AK, HI, IL, NJ, NV, OR, UT, and WV. Services void where prohibited. Fees and terms subject to change. Contact us for more details or to discuss a specific case.



Grandma Joan

LIVE-IN CARE CONSULTING & RECRUITING

How To Refer

Step 1: Pre-Qualify (When Possible)



Coverage

Wants 6+ days per week of live-in care coverage, for 2+ months.



Needs

Non-medical. ADLs / memory-care. One-person assist transfers. Driving/pet care ok.



Housing

Has a furnished guestroom & minimal overnight needs.



Cost Aware

One-time recruiter fee + their payroll costs. Typically \$8.5k-\$14k per month. (CA \$14k+)

Step 2: Collect & Submit Their Info

To open our express referral form, either scan the QR code >>>>> or use this link: <https://grandmajoan.co/Referrals>



Step 3: Receive Updates from Us

Grandma Joan will contact you/your agency, with any status updates...

- Received a new referral.
- Interested or Not Qualified / Not Ready.
- Started a search.
- Signed an agreement with a candidate.

Questions?

Referrers Call
800-539-9124

Clients Call
888-250-2631